

FOR INTERNAL USE ONLY	
Rep Signature:	Diamond Restriction Y N
Tier:	Est VDB Purchases/month \$
Route Template:	Stop Number:



JOHN A. VAN DEN BOSCH COMPANY
4511 HOLLAND AVENUE • HOLLAND, MICHIGAN 49424
Phone (800)968-6477 Fax (616)848-2100
orders@vbosch.com

CUSTOMER APPLICATION

The applicant described herein submits this information to John A. Van Den Bosch Company to be used in determining whether to issue credit to applicant and, if so, the terms and conditions of same. The John A. Van Den Bosch Company has no obligation to grant credit and Applicant acknowledges that John A. Van Den Bosch Company is relying on the accuracy of the information provided in this Application.

Company Name: _____ Date: _____

Company Address: _____

City: _____ State: _____ Zip: _____

(P.O. Box not permitted)

Phone: _____ Fax: _____

Please check if delivery address is different

Delivery Address: _____

Accounts Payable Representative: _____ Phone: _____

Statement E-mail Address: _____

*John A. Van Den Bosch sends out paperless statements via email only.

E-mail Address: _____

*Please provide for sales and promotions via our promotional email management system.

How Do You Wish to Receive VDB's Sales Flyer: Physical Copy ___ Email Copy ___ No Copy Desired ___

We deliver on wood pallets, if you do not have equipment to remove off our trucks please circle: PLASTIC

Do you have: ___ Pallet Jack ___ Ramp ___ Hi-lo

Please provide your receiving hour's _____

Are you willing to come in early or stay late, if so what time. Early _____ Late _____

Do you purchase bulk loads? ___ If yes, do you have a weight restriction in your area? ___

Please provide an after-hours phone number in case we have a problem with an order? _____

Applicant's Name: _____

Applicant's Social Security Number: _____

Address: _____

City: _____ State: _____ Zip: _____

Credit Dollar Limit Applying For: \$ _____

Type of Business:
Proprietorship _____ Partnership _____ Corporation _____ Other _____

If Corporation or limited liability company, list names of the officers:

President: _____

Vice President: _____

Secretary: _____

Treasurer/Controller: _____

If Sole Proprietorship or Partnership, list name(s) of owner(s):

Owner: _____

Owner: _____

If applicant is a subdivision or subsidiary of another company, list the name and address of the parent company:

Company Name: _____

Company Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____ Business Fax: _____

When did the Applicant or Corporation begin the present business? _____

Has the company operated under any other names or D.B.A.'s over the past five years; if so, what are they:

1. _____ 2. _____

3. _____ 4. _____

Sales for last year: \$ _____

Has the applicant or any DBAs filed bankruptcy Y N *if yes year* _____

Is there pending litigation filed against applicant or DBA Y N

Bank Reference:

Bank: _____ Branch: _____
City: _____ State: _____ Zip: _____
Person to Contact: _____ Phone: _____
Account Number: _____ Account Number: _____

Trade References

Company Name: _____ Type of Business: _____
Address: _____
City: _____ State: _____ Zip: _____
Person to Contact: _____ Phone: _____
Years that you have conducted business with this firm: _____

Company Name: _____ Type of Business: _____
Address: _____
City: _____ State: _____ Zip: _____
Person to Contact: _____ Phone: _____
Years that you have conducted business with this firm: _____

Company Name: _____ Type of Business: _____
Address: _____
City: _____ State: _____ Zip: _____
Person to Contact: _____ Phone: _____
Years that you have conducted business with this firm: _____

IF YOUR APPLICATION FOR BUSINESS CREDIT IS DENIED, YOU HAVE THE RIGHT TO A WRITTEN STATEMENT OF THE SPECIFIC REASONS FOR THE DENIAL. TO OBTAIN THE STATEMENT, PLEASE CONTACT MEGAN HOWEY, 4511 HOLLAND AVENUE, HOLLAND, MI 49424-2900, 1-800-968-6477 WITHIN 60 DAYS FROM THE DATE YOU ARE NOTIFIED OF OUR DECISION. WE WILL SEND YOU A WRITTEN STATEMENT OF REASONS FOR THE DENIAL WITHIN 30 DAYS OF RECEIVING YOUR REQUEST FOR THE STATEMENT.

The undersigned does hereby certify that the information contained herein is true and that he/she has actual and apparent authority to sign this application on behalf of the Applicant and bind the Applicant to this Agreement including the terms and conditions of sale, set forth on the Company's website at WWW.VBOSCH.COM, or on terms page provided with the Application, which are incorporated herein by reference and which Buyer has read and agrees by signing below that such terms and conditions will govern all purchases from John A. Van Den Bosch Company. The Applicant will provide notice to John A. Van Den Bosch Company, in writing at the address shown above if there are any changes that occur in respect to any information and, until such notice is given, John A. Van Den Bosch Company is relying upon and may continue to rely on the information provided in this Application. The Applicant will promptly pay when due any and all indebtedness that the Applicant may now or hereafter owe to John A. Van Den Bosch Company, together with interest at the rate of 1-1/2% per month (18% per annum) on all balances 30 days past due or more. Applicant will also pay any and all costs of collection, including, but not limited to, costs and attorney fees. The Applicant will pay John A. Van Den

Bosch Company an additional charge of \$50.00 or 5% of the amount of any returned check given for payment, whichever is greater.

Applicant hereby authorizes John A. Van Den Bosch Co. to communicate with any persons identified by the Applicant as credit references and further authorizes such credit references to communicate to John A. Van Den Bosch Co. information including, but not limited to, the Applicant's payment and credit histories.

Applicant acknowledges that John A. Van Den Bosch Co. is providing to Applicant sensitive, confidential, and proprietary information that has special value to John A. Van Den Bosch Co. because of its unique nature and value, including, but not limited to, specific offerings for pricing. John A. Van Den Bosch Co. takes reasonable efforts to protect such information from competitors and others and improper disclosure of such information could irreparably harm John A. Van Den Bosch Co.'s business. Nonetheless, John A. Van Den Bosch Co. is providing such confidential information to Applicant in reliance on Applicant's agreement to treat the same as confidential as provided herein. Applicant agrees that, if it accepts and reviews this confidential information it will not at any time directly or indirectly disclose or use it for any purpose other than the Applicant's legitimate purchasing decisions.

Authorized Signature: _____

Printed Name of Signer: _____

Title: _____ Date: _____

NOTICE: THE FEDERAL EQUAL CREDIT OPPORTUNITY ACT PROHIBITS CREDITORS FROM DISCRIMINATING AGAINST CREDIT APPLICANTS ON THE BASIS OF RACE, COLOR, RELIGION, NATIONAL ORIGIN, SEX, MARITAL STATUS, AGE (PROVIDED THE APPLICANT HAS THE CAPACITY TO ENTER INTO A BINDING CONTRACT); BECAUSE ALL OR PART OF THE APPLICANT'S INCOME DERIVES FROM ANY PUBLIC ASSISTANCE PROGRAM; OR BECAUSE THE APPLICANT HAS IN GOOD FAITH EXERCISED ANY RIGHT UNDER THE CONSUMER CREDIT PROTECTION ACT. THE FEDERAL AGENCY THAT ADMINISTERS COMPLIANCE WITH THIS LAW CONCERNING THIS CREDITOR IS THE FEDERAL TRADE COMMISSION, EAST CENTRAL REGION, EATON CENTER, SUITE 200, 1111 SUPERIOR AVENUE, CLEVELAND, OH 44114-2507.

CONSENT TO DISCLOSURE OF FINANCIAL INFORMATION

The undersigned Applicant has identified: _____ (“Creditor”)

as a credit reference in the undersigned Applicant’s application for credit with John A. Van Den Bosch Company. In that regard, the undersigned Applicant consents to Creditor disclosing information concerning the undersigned’s applications for credit and credit and payment history and related information. Therefore, the undersigned Applicant expressly authorizes and gives permission for the Creditor to disclose any information requested about the undersigned Applicant to John A. Van Den Bosch Company, its officers, employees, and agents.

Dated: _____

Applicant: _____

By: _____

Its: _____

**GUARANTY OF PAYMENT
BUSINESS GUARANTY OF PAYMENT**

In consideration of any credit or other financial accommodation extended by John A. Van Den Bosch Company, to _____ herein called "Debtor," each of the undersigned persons ("Guarantor"), jointly and severally, hereby unconditionally guarantees prompt payment when due of any existing and future indebtedness and liability of any kind owed by Debtor to John A. Van Den Bosch Company.

Unless and until the indebtedness is paid in full, Guarantor waives any and all claims and rights (whether arising in equity, at common law, or under a statute or agreement) of subrogation, contribution, indemnity, and exoneration (a) against Debtor or any other person liable for payment of all or any part of the indebtedness or (b) as to any security for the indebtedness.

Guarantor Waives (a) notice of the acceptance of this guaranty and of the extension or continuation of all or any part of the indebtedness; (b) presentment, protest, notice, demand, or action with respect to any default in payment of all or any part of the indebtedness and with respect to any default by Guarantor in Guarantor's obligations under this guaranty; and (c) any right to require John A. Van Den Bosch Company to sue Debtor, any other guarantor, or any other person obligated with respect to all or any part of the indebtedness, or to foreclose or realize upon any security for all or any part of the indebtedness.

This Guaranty covers all of the obligations of Debtor owing to John A. Van Den Bosch Company whether now existing or hereinafter incurred, and all renewals, extensions, and modifications thereof, together with all interest and costs of collection, including without limitation reasonable attorneys' fees for enforcement of the Debtor's obligations or this Guaranty.

If this Guaranty is terminated or revoked, it shall continue in effect as to all indebtedness incurred, arising, or committed for before the termination or revocation, including any extensions, renewals, or modifications of such indebtedness made after the termination or revocation. A notice of revocation must be in writing and shall not be effective until it is received by John A. Van Den Bosch Company.

Guarantor Waives (a) notice of the acceptance of this guaranty and of the extension or continuation of all or any part of the indebtedness; (b) presentment, protest, notice, demand, or action with respect to any default in payment of all or any part of the indebtedness and with respect to any default by Guarantor in Guarantor's obligations under this guaranty; and (c) any right to require John A. Van Den Bosch Company to sue Debtor, any other guarantor, or any other person obligated with respect to all or any part of the indebtedness, or to foreclose or realize upon any security for all or any part of the indebtedness.

The liability of Guarantor is independent of any other guaranties or obligations at any time in effect with respect to all or any part of the indebtedness and may be enforced regardless of the existence, validity, enforcement, or non-enforcement of any such other guaranties or other obligations.

Guarantor waives any and all defenses, claims, and discharges of Debtor or any other obligor with respect to the indebtedness, except the defense of discharge by payment. Without limiting the generality of the foregoing, Guarantor will not assert, plead, or enforce against Creditor any defense of waiver, release, discharge in bankruptcy, statute of limitations, res judicata, statute of frauds, anti-deficiency statute, fraud, incapacity, minority, usury, illegality, or unenforceability that may be available to Debtor or any other person liable with respect to any indebtedness or any setoff available against Creditor to Debtor or any such other person, whether or not on account of a related transaction. Guarantor shall be liable for any deficiency remaining after foreclosure of or realization upon any security for all or part of the indebtedness, whether or not the liability of Debtor or any other obligor for the deficiency is discharged pursuant to statute or judicial decision.

If any payment applied by John A. Van Den Bosch Company to the indebtedness is set aside, recovered, rescinded, or required to be returned for any reason (including without limitation the bankruptcy, insolvency, or reorganization of Debtor or any other obligor), the indebtedness to which the payment was applied shall for the purposes of this guaranty be deemed to have continued in existence, notwithstanding the application, and this guaranty shall be enforceable as to that indebtedness as fully as if John A. Van Den Bosch Company had not made the application.

This Guaranty shall be governed by and interpreted in accordance with the laws of the State of Michigan, without giving effect to conflict-of-laws principles. Guarantor irrevocably agrees and consents that any action against Guarantor for collection or enforcement of this guaranty may be brought in any state or federal court that is located in, or whose district includes, Ottawa County, Michigan, and that any such court shall have personal jurisdiction over Guarantor for purposes of that action.

This Guaranty embodies the entire agreement between Guarantor and John A. Van Den Bosch Company with respect to the subject matter of this guaranty. There are no promises, terms, conditions, or obligations other than those contained in this guaranty. This guaranty may not be modified except by a writing signed by the party to be charged. In this guaranty, Guarantor means each, all, and any of those who have executed this guaranty.

This Guaranty is bound upon each of the undersigned and their respective heirs, personal representatives, successors and assigns.

In Witness thereof, the undersigned have executed this Guaranty of Payment effective _____, 20____.

Signature: _____

Witness: _____

Address: _____

Social Security Number: _____

FOR VDB Internal Use Only

Credit Limit \$ _____ Signature (s) _____

Credit Terms _____

Applicant Notified ___ Experian Score and Ref noted in CPW _____ *Attach Report/References



John A. Van Den Bosch Company Pet & Outdoor Feeding Specialists

4511 Holland Avenue, PO Box 1786, Holland, MI 49422-1786

Phone: 616-848-2000 & 800-968-6477 • **Fax:** 616-848-2100 & 800-978-2299

E-mail: orders@vbosch.com • **Website:** www.vbosch.com

Office Hours: 8:00am - 4:30pm, Monday-Thursday and 8:30am - 4:30pm, Friday

Loading & Unloading hours: 7am-3:30pm, Monday-Friday

Holiday Closings: Memorial Day • Independence Day • Labor Day • Thanksgiving and Day After • Christmas • New Years

Contact Information:

Sales Department Cell Phone Contact Information:

Abby Siebern: Director of Sales/Marketing - 260-499-0573 • Matt Peters: Key Accounts Manager - 616-516-9475

Julie DeCook: Marketing - 616.848-2000 • Evan Groenevelt: Marketing - 616-206-3353

Mike VanDenBosch: Central & Lower Michigan - 616-836-6318 • Ken Purchase: Northern MI & Thumb - 616-292-5987

Matt Setlak: Eastern MI & Metro Detroit - 616-836-2205 • Mark Sorge: Ohio, Breeder, & Northern KY - 641-370-6567

Tina Mahurin: Indiana, Southwest MI, & Northern KY - 317-499-7288

After hours voice mail: 616-848-2000 ext. 6302

Placing Orders:

Orders may be e-mailed to orders@vbosch.com or placed online at www.vbosch.com 24 hours a day.

To receive regular scheduled delivery, orders must be received no later than 3:00pm, 2 days before delivery; orders for custom formulas must be received 7 days before delivery.

*****All additions to orders must be called in by 9:00am of loading day, no discounts for add-ons after 9:00am**

We cannot guarantee that they will be delivered with your order.

A \$50.00 minimum drop charge will be added to orders less than \$500.

Pallet exchange for both wood and plastic pallets - Deposit charge: Wood - \$2.00 Plastic - \$2.25

Delivery Charges are billed as separate line items on invoices.

Failure to be available to receive your original delivery will result in an additional \$50 freight charge.

Vendor and Warehouse Drop Orders: Customer must be within payment terms and payment must be made within 10 days of delivery to receive early payment discount. Warehouse Drops may take 10 days; Vendor Drops may take up to two weeks.

Requesting Returns and Credits:

All shortages, discrepancies, and damages must be reported within 48 hours.

Restocking: must be cleared through sales representative and will be charged with a 15% restocking charge. No credit will be issued for product returned 45 days past the original delivery date. No credit will be issued for Special Order items.

Pricing and Payments:

Approved accounts may be paid with credit card and may be subject to a 3% fee.

All published prices are subject to change without notice.

Terms: A finance charge of 1 1/2% per month (18% per year) will be charged on all accounts over terms.

Tier discounts are not applicable for Upper Peninsula deliveries.

(not responsible for printing errors: we do reserve the right to correct printing errors)

Michigan Tonnage Tax paid on all products

*** Please Initial and Date to Acknowledge Receipt and Acceptance of these Terms. _____*

Michigan Sales and Use Tax Certificate of Exemption

DO NOT send to the Department of Treasury. Certificate must be retained in the seller's records. This certificate is invalid unless all four sections are completed by the purchaser.

SECTION 1: TYPE OF PURCHASE

- A. One-Time Purchase
Order or Invoice Number: _____
- B. Blanket Certificate. Recurring Business Relationship
- C. Blanket Certificate
Expiration Date (maximum of four years): _____

The purchaser hereby claims exemption on the purchase of tangible personal property and selected services made from the vendor listed below. This certifies that this claim is based upon the purchaser's proposed use of the items or services, OR the status of the purchaser.

Vendor's Name and Address John A Van Den Bosch Co
--

SECTION 2: ITEMS COVERED BY THIS CERTIFICATE

Check one of the following:

1. All items purchased.
2. Limited to the following items: _____

SECTION 3: BASIS FOR EXEMPTION CLAIM

Check one of the following:

1. For Resale at Retail. Enter Sales Tax License Number: _____
2. For Lease. Enter Use Tax Registration Number: _____

The following exemptions DO NOT require the purchaser to provide a number:

3. For Resale at Wholesale.
4. Agricultural Production. Enter percentage: _____%
5. Industrial Processing. Enter percentage: _____%
6. Church, Government Entity, Nonprofit School, or Nonprofit Hospital (Circle type of organization).
7. Nonprofit Internal Revenue Code Section 501(c)(3) or 501(c)(4) Exempt Organization (must provide IRS authorized letter with this form).
8. Nonprofit Organization with an authorized letter issued by the Michigan Department of Treasury prior to June 1994 (must provide copy of letter with this form).
9. Rolling Stock purchased by an Interstate Motor Carrier.
10. Other (explain): _____

SECTION 4: CERTIFICATION

I declare, under penalty of perjury, that the information on this certificate is true, that I have consulted the statutes, administrative rules and other sources of law applicable to my exemption, and that I have exercised reasonable care in assuring that my claim of exemption is valid under Michigan law. In the event this claim is disallowed, I accept full responsibility for the payment of tax, penalty and any accrued interest, including, if necessary, reimbursement to the vendor for tax and accrued interest.

Business Name		Type of Business (see codes on page 2)
Business Address		City, State, ZIP Code
Business Telephone Number (include area code)		Name (Print or Type)
Signature and Title		Date Signed

Instructions for completing Michigan Sales and Use Tax Certificate of Exemption

Purchasers may use this form to claim exemption from Michigan sales and use tax on qualified transactions. It is the Purchaser's responsibility to ensure the eligibility of the exemption being claimed. All claims are subject to audit. Non-qualified transactions are subject to tax, statutory penalty and interest.

Sellers are required to maintain records, paper or electronic, of completed exemption certificates for a period of four years. Michigan does not issue "tax exempt numbers" and a seller may not rely on a number for substitution of an exemption certificate. Other documentation that sellers in the State of Michigan may accept are the Uniform Sales and Use Tax Certificate approved by the Multistate Tax Commission, the Streamlined Sales and Use Tax Agreement Certificate of Exemption, the same information in another format from the purchaser, or resale or exemption certificates or other written evidence of exemption authorized by another state or country.

SECTION 1:

Place a check in the box that describes how you will use this certificate.

A) Choose "One-Time Purchase" and include the invoice number this certificate covers.

B) Choose "Blanket Certificate" if there is a "recurring business relationship." This exists when a period of not more than 12 months elapses between sales transactions between the seller and purchaser.

C) Choose "Blanket Certificate" and enter the expiration date (maximum four years) when there is a period of more than 12 months between sales transactions.

Print the vendor's name and address in the area provided.

SECTION 2:

Place a check in the box for "All items purchased" or choose "Limited to" and list the items that are covered by the exemption claim.

SECTION 3:

Place a check in the box that applies and provide the additional information requested for that exemption. The exemptions listed are the most common. If the exemption you are claiming is not listed use "Other" and enter the qualifying exemption.

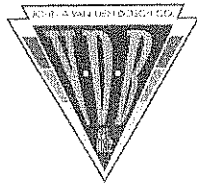
SECTION 4:

Use the number that describes your business or explain any other business type not provided.

01	Accommodations	09	Transportation
02	Agricultural	10	Utilities
03	Construction	11	Wholesale
04	Manufacturing	12	Advertising, newspaper
05	Government	13	Non-Profit Hospital
06	Rental or leasing	14	Non-Profit Educational
07	Retail	15	Non-Profit 501(c)(3) or 501(c)(4)
08	Church	16	Other

Print the name of the business, address, city, state and zip code. Sign and provide your title (i.e. owner, president, treasurer, etc.). Provide your printed name and date the certificate.

DO NOT SEND THIS EXEMPTION CERTIFICATE TO THE DEPARTMENT OF TREASURY.



Join our e-mail mailing list!

John A. Van Den Bosch Company offers a quality newsletter, that is targeted to your interests. You will hear from us just about once a week, so we won't fill your email box up too quickly. 😊

You'll get hot deals, tips for success, product news, and the latest happenings at John A. Van Den Bosch Company.

...and of course, you can unsubscribe at any time.

Yes! Sign me up!

Be the first to know about deals, promotions, products and tips from John A. Van Den Bosch Co. and Nature's Window.

We will not share your info and you can unsubscribe at any time.

Email Address

Print Your Full Name

Company/Store Name

I am interested in (check all that apply):

- Outdoor Bird** Feed and Products
- Pet Specialty** Food & Accessories
- Livestock/Farm** Feed & Accessories
- Lawn & Garden** Products
- Deer** Products
- All of the above**

Type of store:

- Pet** **Feed** **Hardware** **Grocery** **Other**

